



Corporate Presentation

Unither Pharmaceuticals:

Global Pharmaceutical CDMO specialized
in sterile and non-sterile liquid forms
to simplify the lives of patients

2023



Unither Pharmaceuticals is a global subcontractor specializing in the development and manufacturing of health products.

With nearly 30 years of experience, our CDMO has become the **world leader in Blow-Fill-Seal technology**, with an industrial presence on four continents and products sold in more than 100 countries.



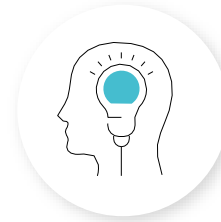
Vision, Mission, Promise & Values

01- Unither
Pharmaceuticals



Our Vision

We want to be recognized as a provider of affordable, innovative, and easy-to-use health solutions that **simplify the lives of patients around the world**



Our promise

To consider patients needs in order to make successful products for our pharmaceutical customers



Our mission

To deliver **innovative, sustainable and competitive** solutions to our customers



Our values

**Courage ;
Innovation ;
Respect ;
Responsibility ;
Trust**

3

Our Leadership team



Eric GOUPIL
President



Jean-François HILAIRE
CEO



Eric CHESNEL
Commercial & Licensing
Director



Nathalie MASSON
Innovation &
Development Director



Perrine MILLEREUX
Human Ressources Director



Jean-Pierre LUX
Industrial Director

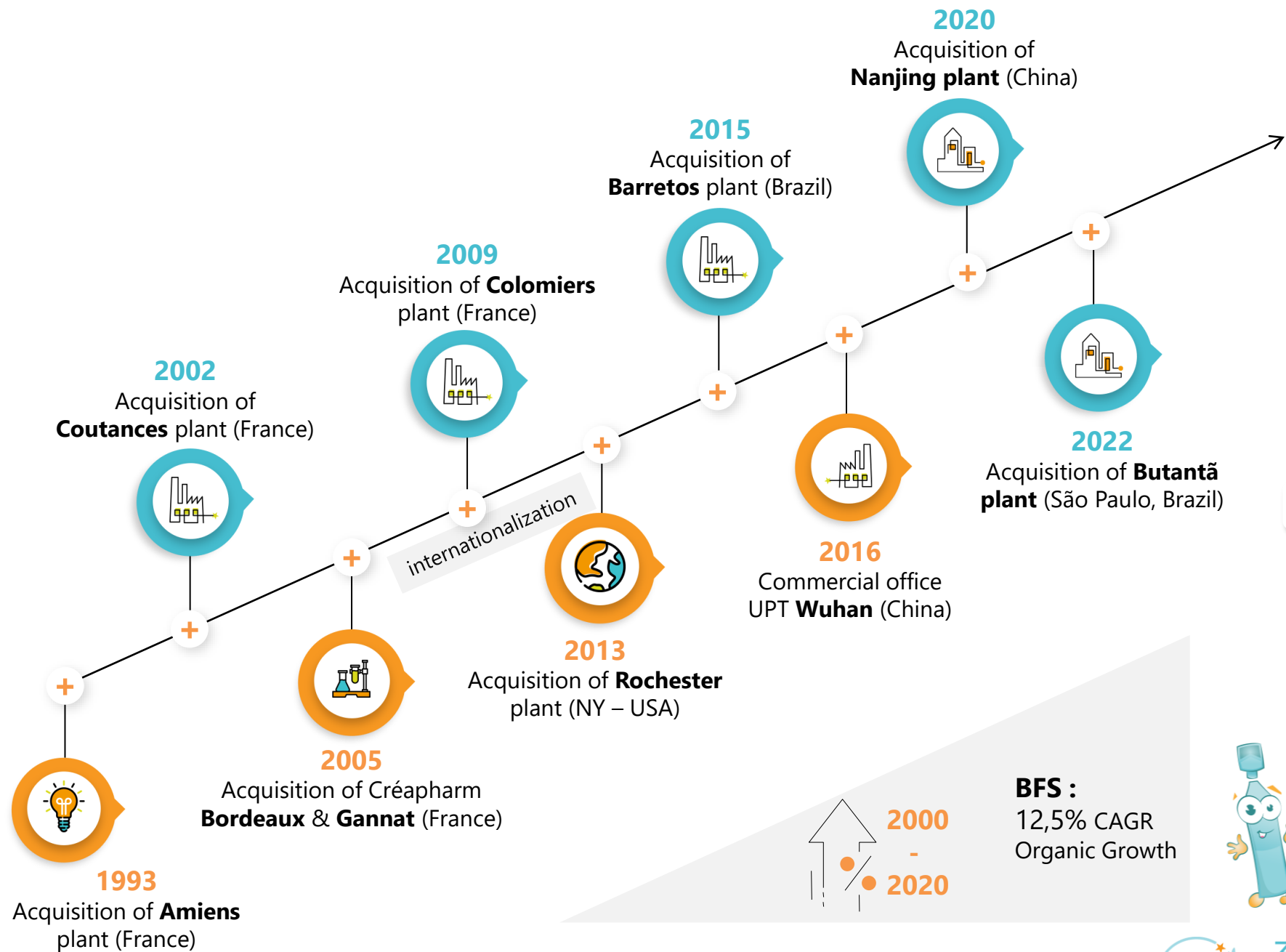


Benoît FLAMMANG
Financial Director

01- Unither
Pharmaceuticals

Our History

01- Unither Pharmaceuticals



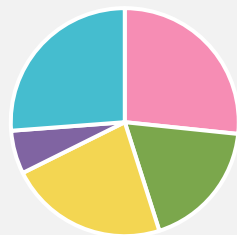
Pooling of funds

01- Unither Pharmaceuticals

74%

Private equity funds

- ★ GIC, IK Partners, Keensight, Parquest, Picardie Investissement (2023)
- ★ Ardian (2017)
- Keensight (2017)
- ★ Parquest (2006)
- ★ Picardie Investissements (1993)



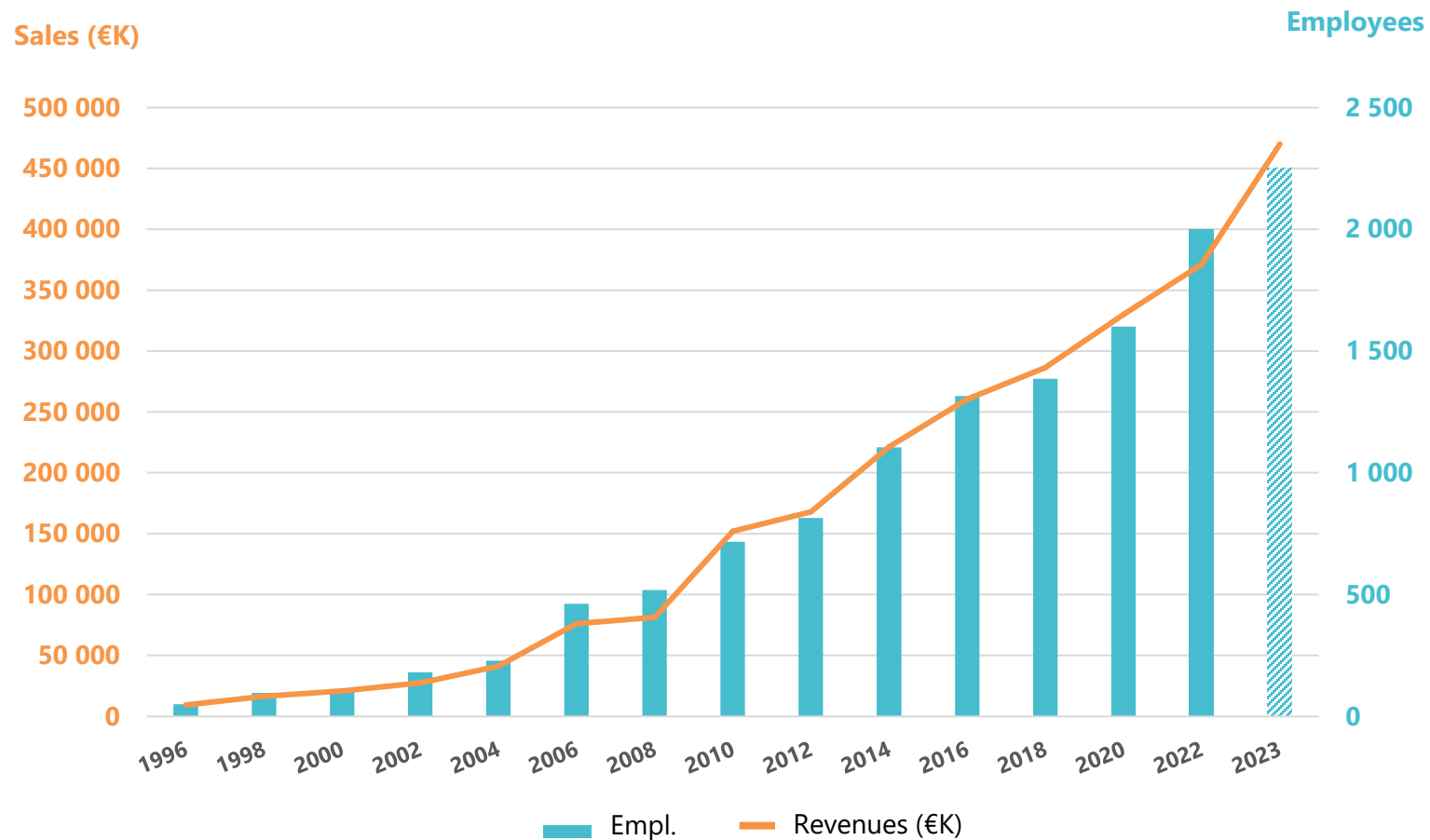
■ GIC
■ IK Partners
■ Keensight
■ Parquest
■ Management



26%
Management

Revenues & Employees

01- Unither Pharmaceuticals



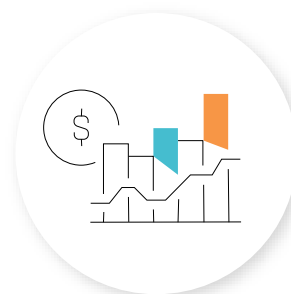
Our Mission

We offer solutions that are...



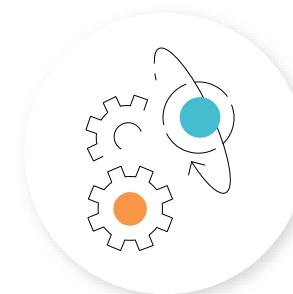
...sustainable

Long-term
Partnership



...competitive

Pure-player
CDMO



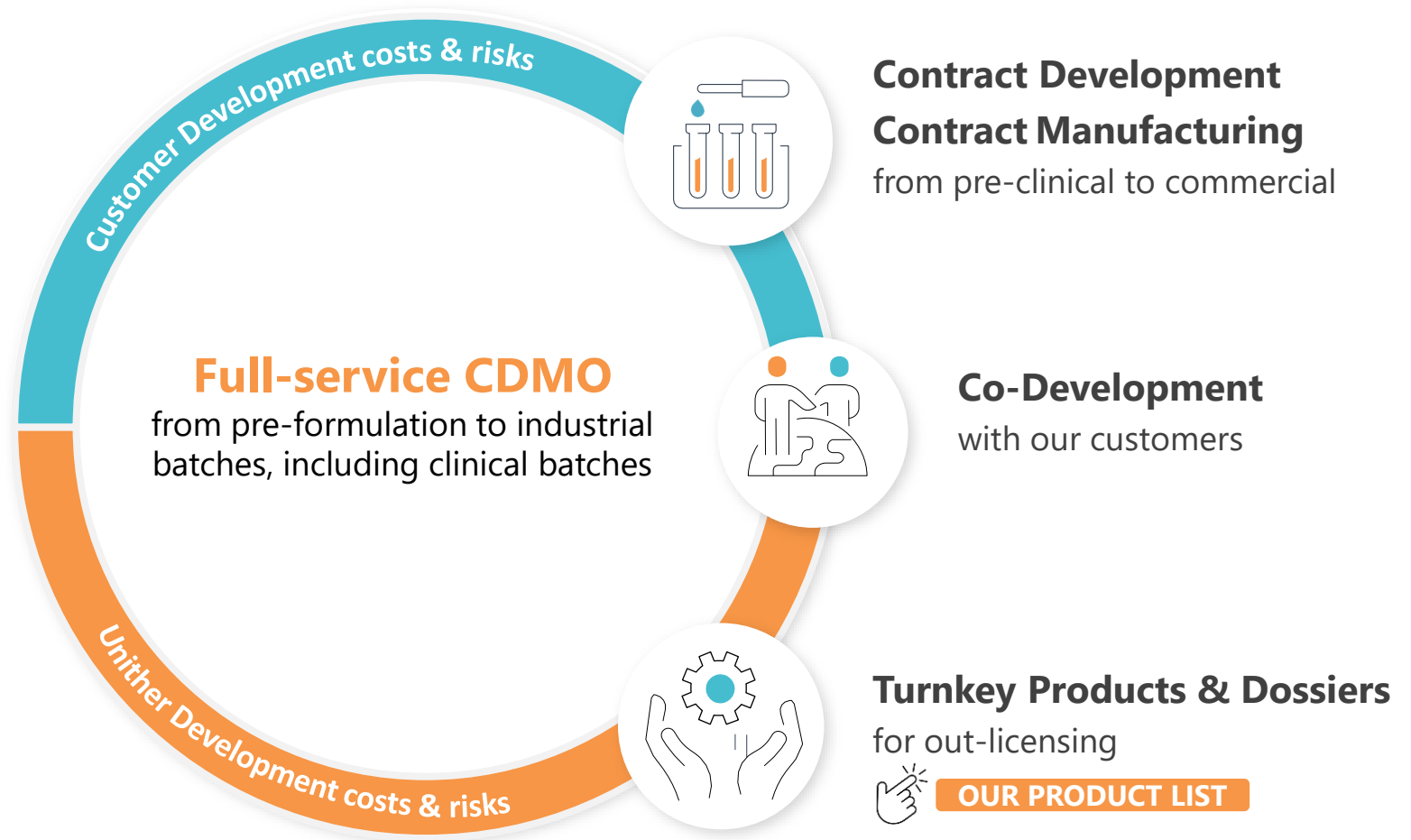
...innovative

Health Solutions
Architect

01- Unither
Pharmaceuticals

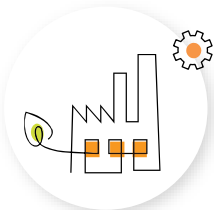
Business model

02- Types of collaboration



Global organization

Our Plants



Production



Commercial
Office



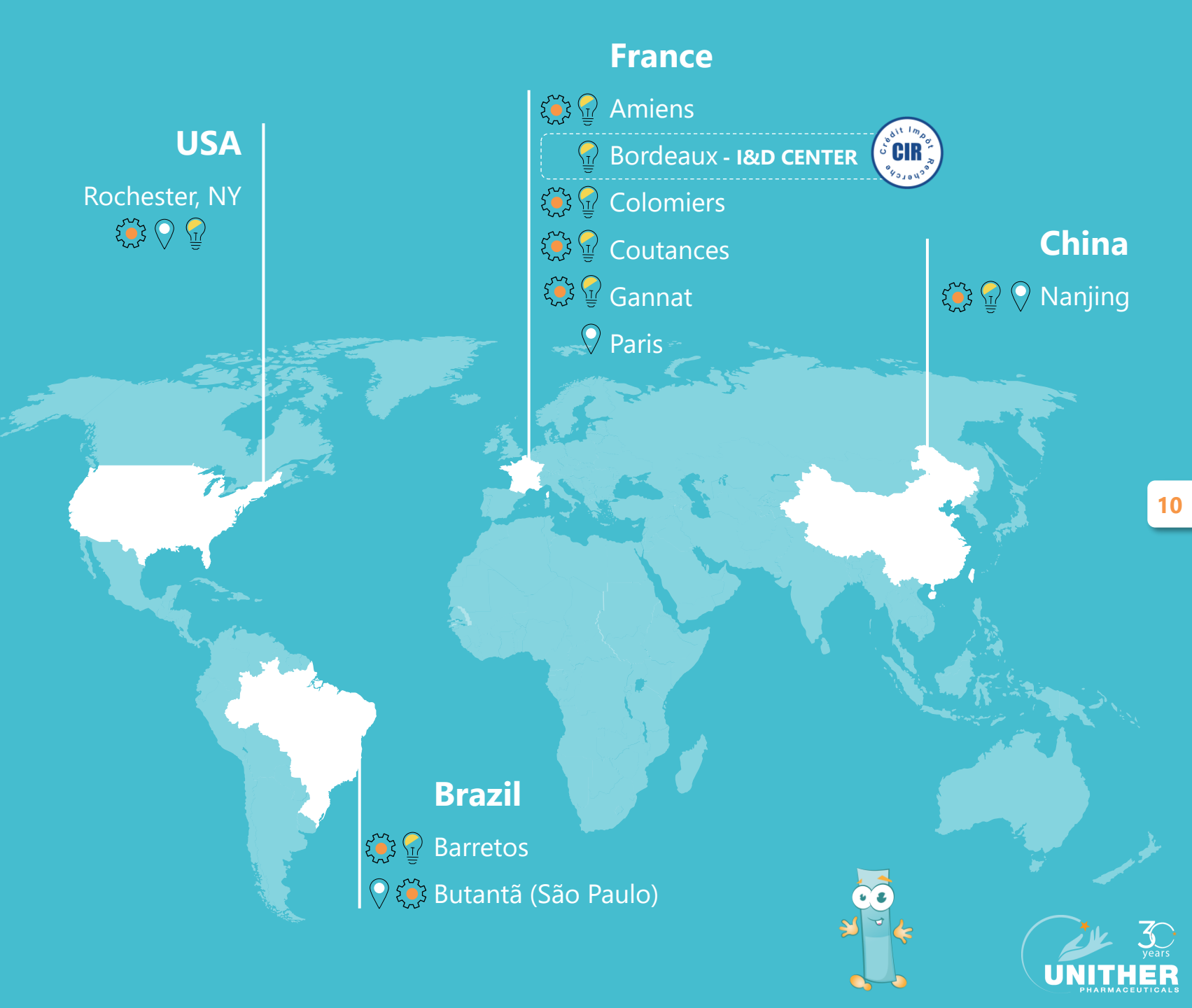
Innovation
& Development

Global reach

#100 countries

Industrial Footprint on **4 continents**

Products sold in more than **100 countries** (France, USA, Brazil, China)



Technology expertise

03- Technologies

Sterile liquids

Blow-Fill-Seal Worldwide Leader
5 billion unit doses capacity



Blow-Fill-Seal



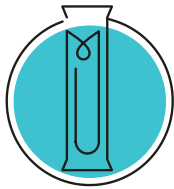
Preservative-free Multidose



Multidose with preservatives

Non-sterile liquids

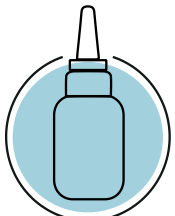
Liquid Stick-Pack Pioneer
600 million unit doses capacity



Stick-Packs



Bottles



Sprays



For information purpose only, Proprietary information of Unither Pharmaceuticals

Therapeutic areas



03- Technologies

Sterile liquids



Ophthalmology



Rhinology



Inhalation



Parental

& Others : Buccal, Otic, Topical...

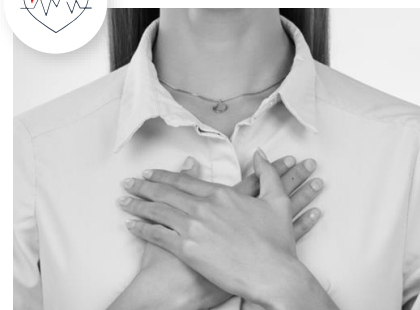
Non-Sterile liquids



Cough & cold



Gastroenterology



Cardiovascular


















































Pain management

& Others : Cosmetics, Central nervous system, Orphan diseases, Food supplement...

Global Organization

03- Technologies

		Development & Manufacturing								
		I&D – Orphan drugs								
		Bordeaux	Amiens	Coutances	Gannat	Colomiers	Rochester	Barretos	Butantã	Nanjing
										
Sterile liquids										
	Blow-Fill-Seal									
	Preservative-free Multidose									
	Multidose with preservatives									
Non-Sterile liquids										
	Liquid Stick-Packs									
	Bottles									
	Sprays									
Others										
	Suppositories & Pessaries									
	Tablets & Capsules									
	Tubes									

13

Authorizations & Regulatory

04- Authorizations & Regulatory

Health authorities



EUROPEAN MEDICINES AGENCY
SCIENCE MEDICINES HEALTH



MINISTRY OF INDUSTRY
AND TRADE RUSSIA



MHRA
Regulating Medicines and Medical Devices



Australian Government
Department of Health
Therapeutic Goods Administration



China GMP, Turkey, Libya, Belarus,
Saudi Arabia, Iran, etc.

Regulatory compliance



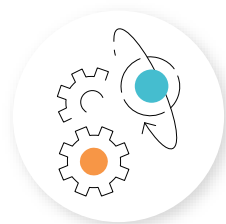
ecovadis

Our CSR engagement

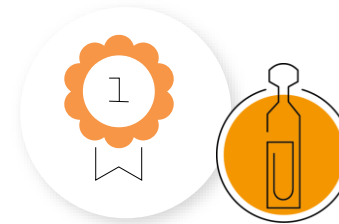


Our CSR strategy focuses on three key areas:
reducing our environmental impact,
improving the health, safety and quality of
life of our employees, and increasing access
to health solutions.

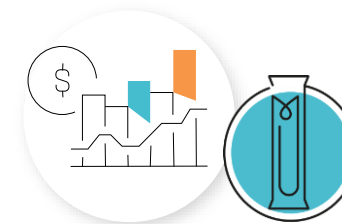
To Summarize



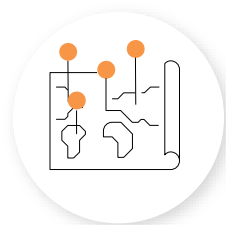
Contract development & manufacturing organization
Focused on key pharmaceutical niches



Worldwide leader on BFS technology
5 billion unit doses capacity



Liquid Stick-Pack pioneer
600 million unit doses capacity



Global CDMO
Industrial Footprint on **4 continents**
Products sold in more **than 100 countries**
(France, USA, Brazil, China)



Growing business
€371 million budget and
2000 employees in 2022



Private company
26% owned by management
74% private equity fund

Thank you for your attention

Please, feel free to contact us

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www.unither-pharma.com