



Corporate Presentation

Unither Pharmaceuticals:

Global Pharmaceutical CDMO specialized
in sterile and non-sterile liquid forms
to simplify the lives of patients

2023



Unither Pharmaceuticals is a global subcontractor specializing in the development and manufacturing of health products.

With nearly 30 years of experience, our CDMO has become the **world leader in Blow-Fill-Seal technology**, with an industrial presence on four continents and products sold in more than 100 countries.



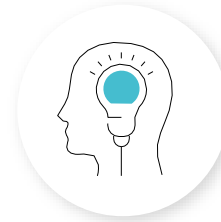
Vision, Mission, Promise & Values

01- Unither
Pharmaceuticals



Our Vision

We want to be recognized as a provider of affordable, innovative, and easy-to-use health solutions that **simplify the lives of patients around the world**



Our promise

To consider patients needs in order to make successful products for our pharmaceutical customers



Our mission

To deliver **innovative, sustainable and competitive** solutions to our customers



Our values

**Courage ;
Innovation ;
Respect ;
Responsibility ;
Trust**

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Our Leadership team



Eric GOUPIL
President



Jean-François HILAIRE
CEO



Eric CHESNEL
Commercial & Licensing
Director



Nathalie MASSON
Innovation &
Development Director



Perrine MILLEREUX
Human Ressources Director



Jean-Pierre LUX
Industrial Director



Benoît FLAMMANG
Financial Director

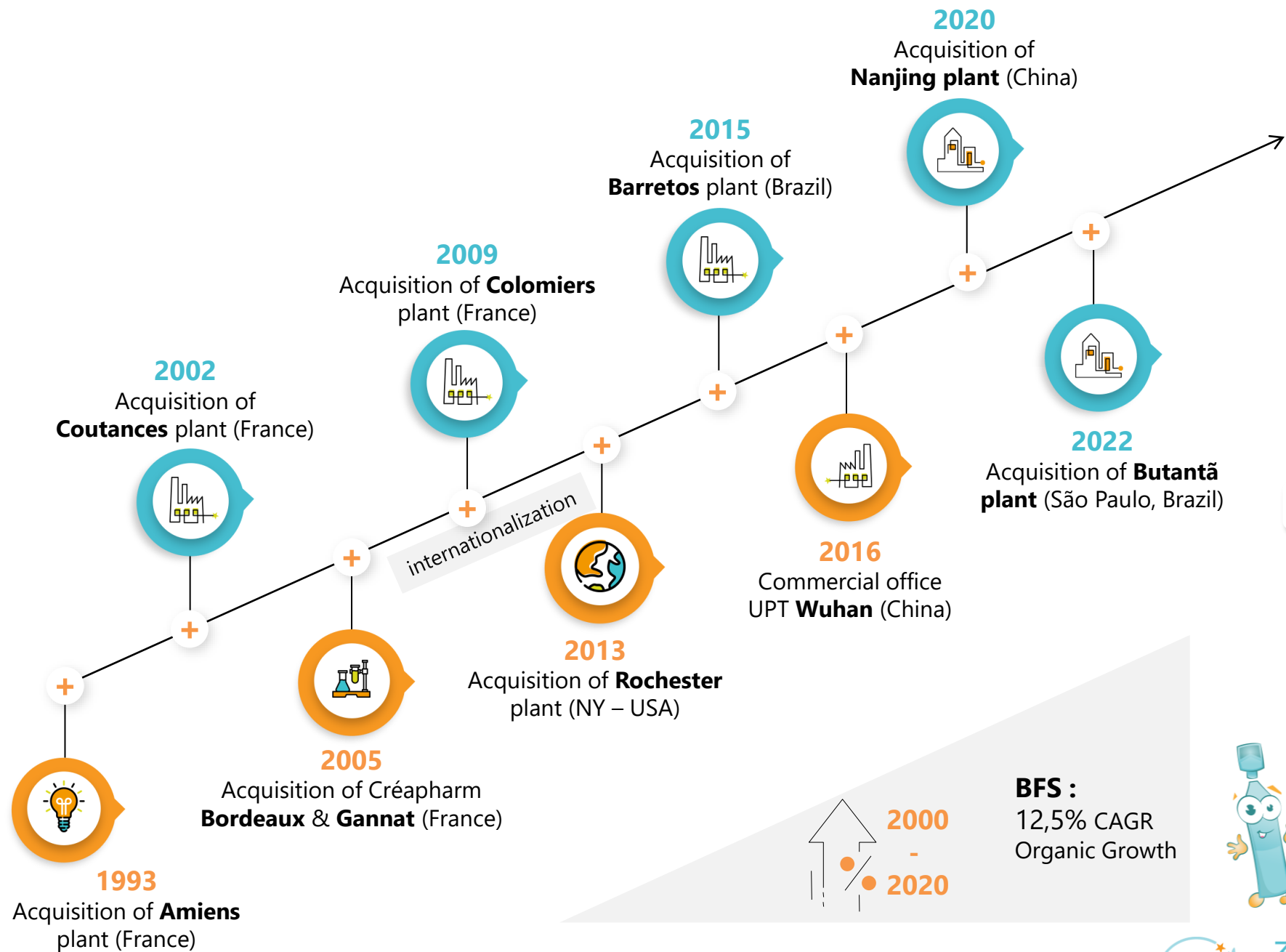


Alexandre ROCHEREAU
Chief Information Officer

01- Unither
Pharmaceuticals

Our History

01- Unither Pharmaceuticals



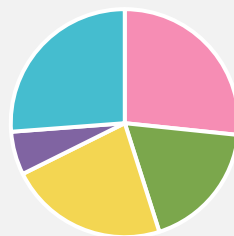
Pooling of funds

01- Unither Pharmaceuticals

74%

Private equity funds

- ★ GIC, IK Partners, Keensight, Parquest, Picardie Investissement (2023)
- ★ Ardian (2017)
- Keensight (2017)
- ★ Parquest (2006)
- ★ Picardie Investissements (1993)



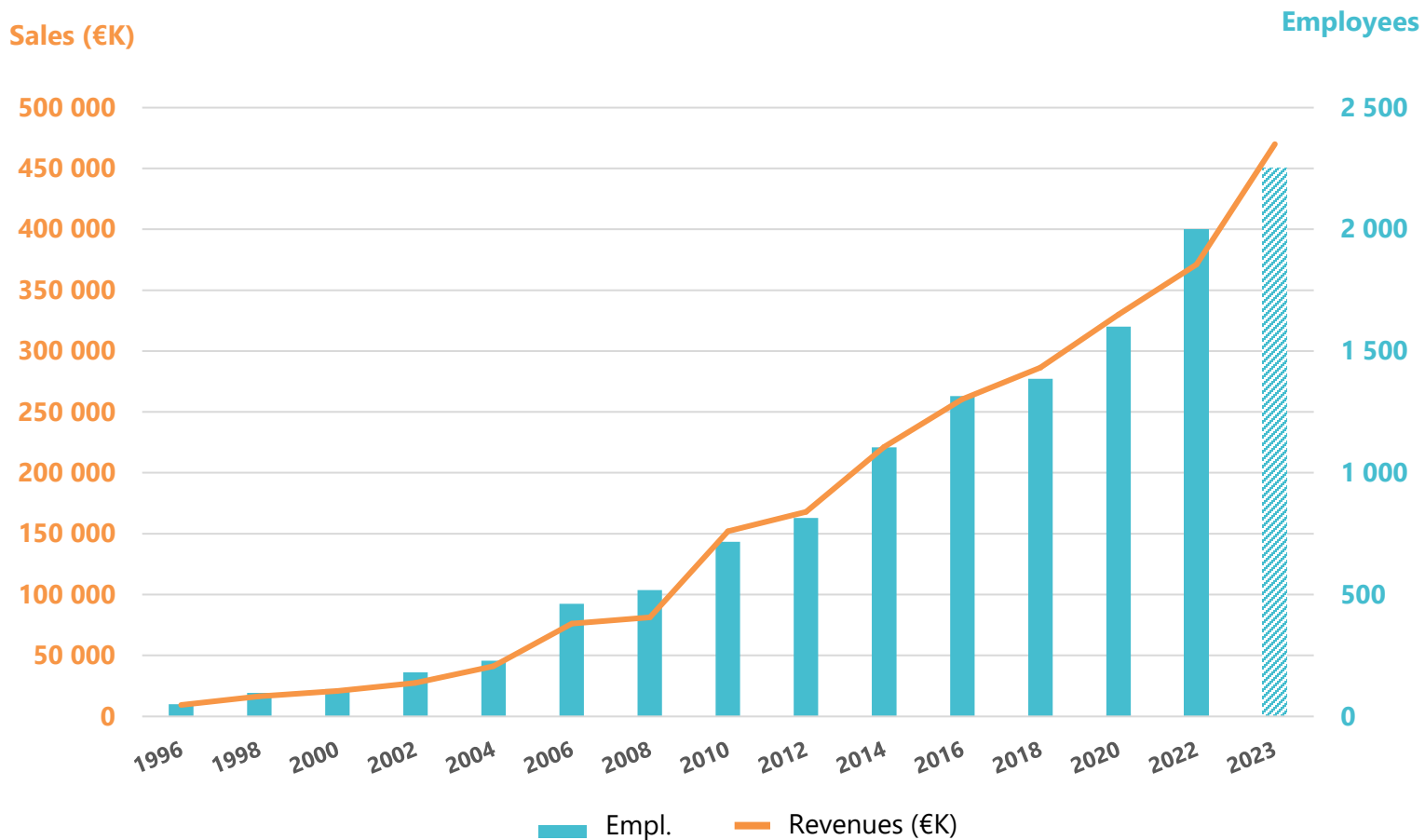
■ GIC
■ IK Partners
■ Keensight
■ Parquest
■ Management



26%
Management

Revenues & Employees

01- Unither Pharmaceuticals



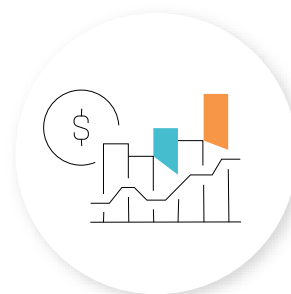
Our Mission

We offer solutions that are...



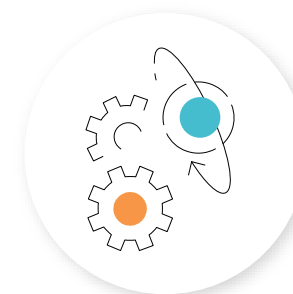
...sustainable

Long-term
Partnership



...competitive

Pure-player
CDMO



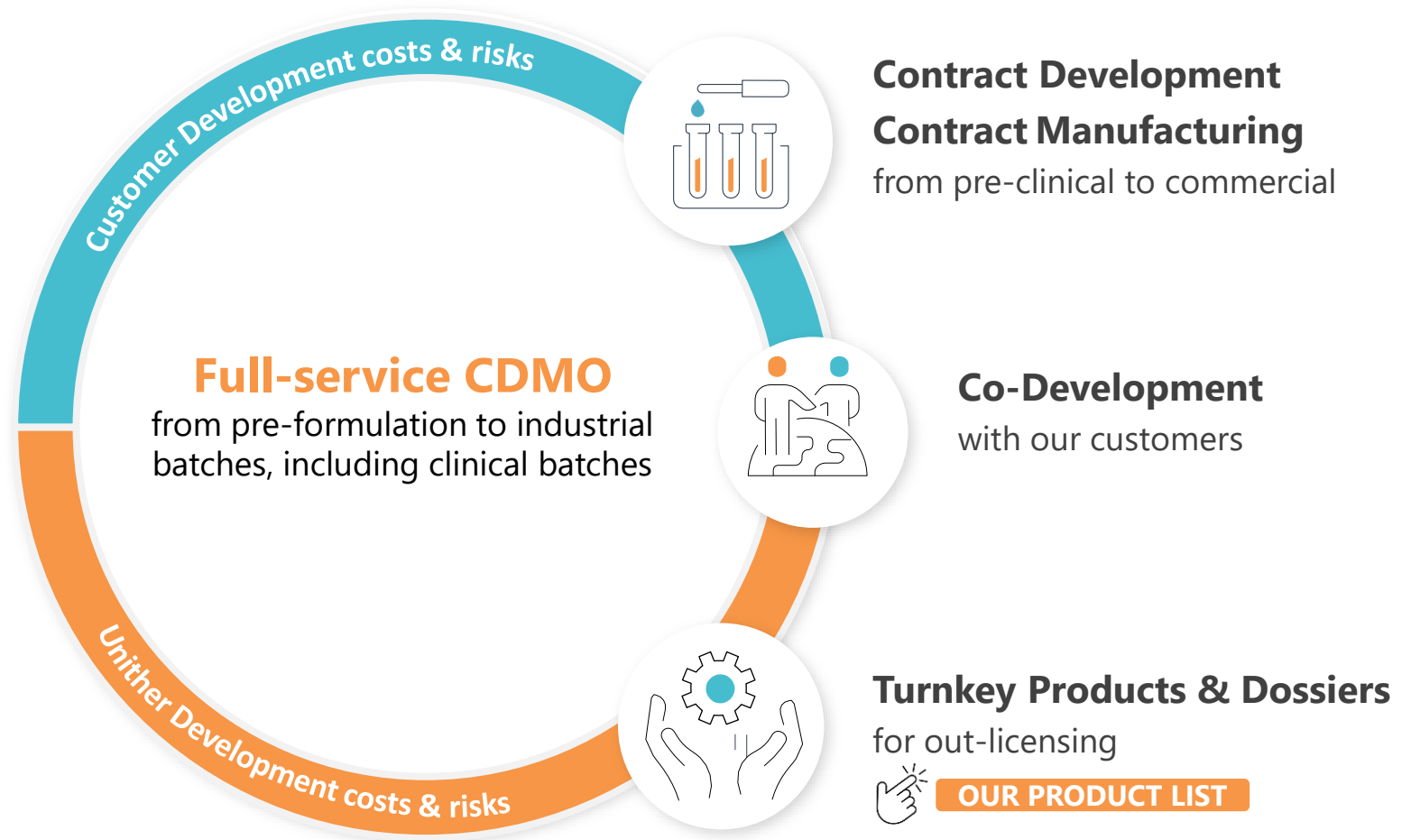
...innovative

Health Solutions
Architect

01- Unither
Pharmaceuticals

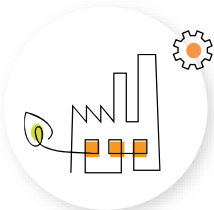
Business model

02- Types of collaboration



Global organization

Our Plants



Production



Commercial
Office



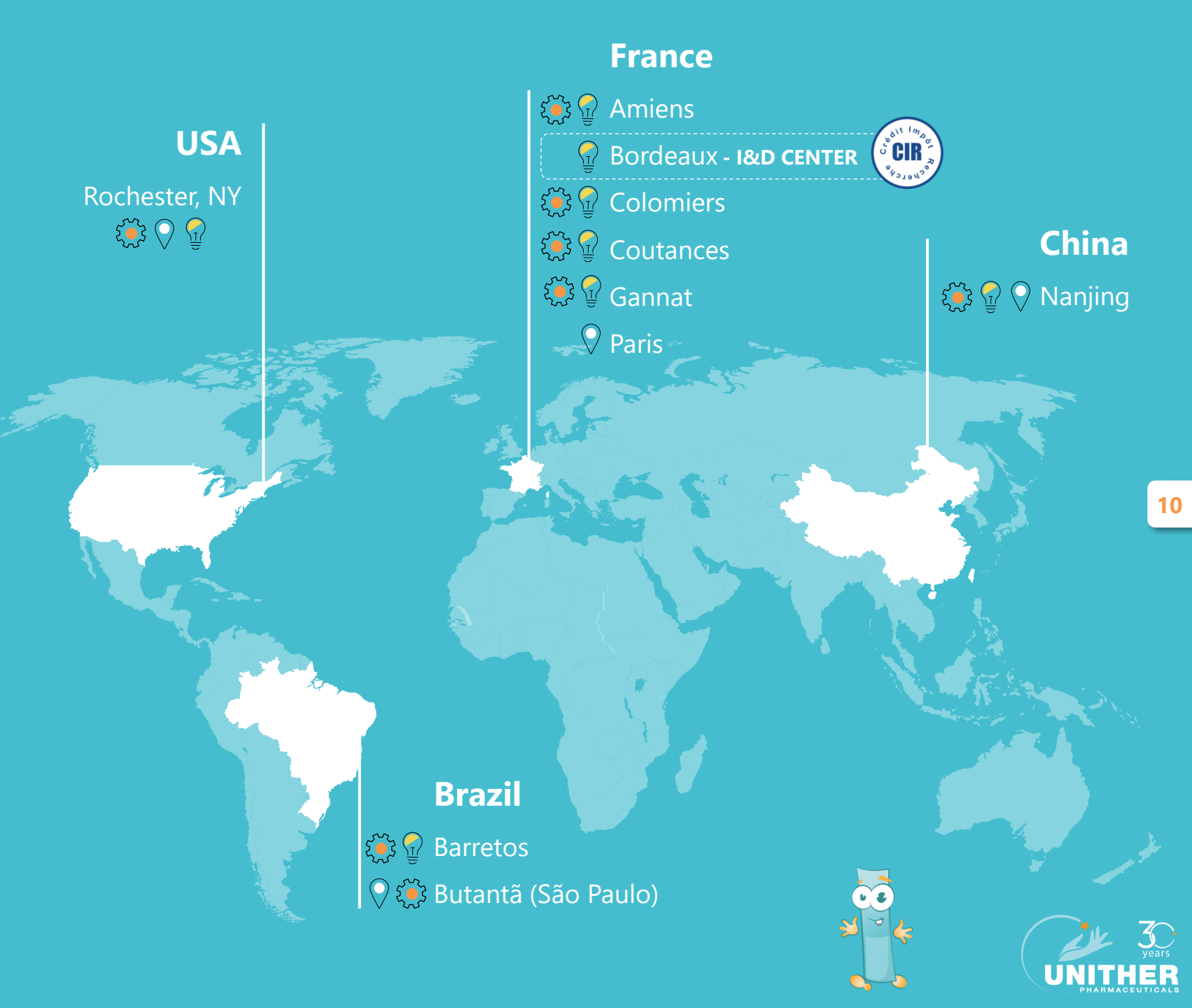
Innovation
& Development

Global reach

#100 countries

Industrial Footprint on **4 continents**

Products sold in more than **100 countries** (France, USA, Brazil, China)



Technology expertise

Sterile/aseptic liquids

Blow-Fill-Seal Worldwide Leader
5 billion unit doses capacity



Blow-Fill-Seal



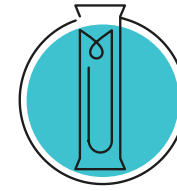
Preservative-free
Multidose



Multidose with
preservatives

Non-sterile liquids

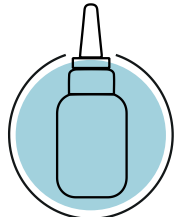
Liquid Stick-Pack Pioneer
600 million unit doses capacity



Stick-Packs



Bottles



Sprays

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03- Technologies



For information purpose only, Proprietary information of Unither Pharmaceuticals

Therapeutic areas



03- Technologies

Sterile liquids



Ophthalmology



Rhinology



Inhalation



Parental

& Others : Buccal, Otic, Topical

Non-Sterile liquids



Cough & cold



Gastroenterology



Cardiovascular


















































Pain management

& Others : Cosmetics, Central nervous system, Orphan diseases, Food supplement

Global Organization

03- Technologies

		Development & Manufacturing								
		I&D – Orphan drugs								
		Bordeaux	Amiens	Coutances	Gannat	Colomiers	Rochester	Barretos	Butantã	Nanjing
										
Sterile liquids										
	Blow-Fill-Seal									
	Preservative-free Multidose									
	Multidose with preservatives									
Non-Sterile liquids										
	Liquid Stick-Packs									
	Bottles									
	Sprays									
Others										
	Suppositories & Pessaries									
	Tablets & Capsules									
	Tubes									

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Authorizations & Regulatory

Health authorities



China GMP, Turkey, Libya, Belarus, Saudi Arabia, Iran, etc.

Regulatory compliance

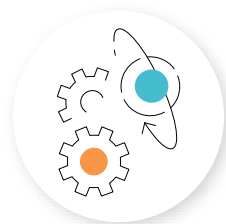


Our CSR engagement

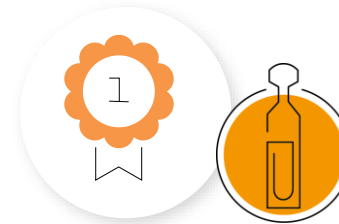


Our CSR strategy focuses on three key areas: reducing our environmental impact, improving the health, safety and quality of life of our employees, and increasing access to health solutions.

To Summarize



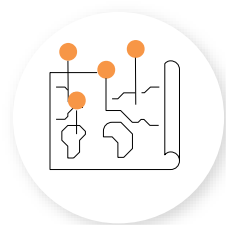
Contract development & manufacturing organization
Focused on key pharmaceutical niches



Worldwide leader on BFS technology
5 billion unit doses capacity



Liquid Stick-Pack pioneer
600 million unit doses capacity



Global CDMO
Industrial Footprint on **4 continents**
Products sold in more **than 100 countries**
(France, USA, Brazil, China)



Growing business
€371 million budget and
2000 employees in 2022



Private company
26% owned by management
74% private equity fund

Thank you for your attention

Please, feel free to contact us

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www.unither-pharma.com